

Strategy Consultant in pharma, biotech and medical devices – Antwerp office (with 5 years or more experience)

Inovigate is growing fast in Benelux and Switzerland and is looking for top talent to strengthen our team. We focus on improving our clients' top-line, revenues and growing the profitability of their business. Our advice spans the whole range of our clients' R&D and commercial activities, examining market positioning, focus areas, products and services and their business model. We provide buy and sell-side due diligence, valuation and business growth services ranging from strategic to financial advice to companies and/or investors. After the deal or transaction, we 'deliver the value' by implementing the deal targets, with our M&A, post-merger integration, and post-deal service offerings.

If you have a passion for business strategy and for turning business strategies into actionable roadmaps and implementation, you are on target to become an "Inovigator".

Job Description

As a Consultant in our Strategy Consulting team, you'll be dealing with high-profile issues firmly at the top of the agenda of the CEO and other company stakeholders.

- You identify and analyse growth and improvement potential, and you formulate business solutions as well as advise on strategy and future direction and focus
- You perform market research and assessments, detailing and evaluating the short and medium term strategic options, listing the potential risks and opportunities for the client. Together with the strategy consulting team, you formulate and detail the strategy and strategy implementation plan.
- You prepare project deliverables (reports, presentations), project meetings, and workshops and you report back to the senior team members
- You are responsible for timely execution of the assignments to a high standard
- You maintain existing client relationships on a day-to-day basis.

Qualifications

You have:

- You obtained master's degree in economics or business engineering, or an academic degree in science, business administration or business economics
- You have a minimum of 5 years' relevant professional experience; in strategy and operations (e.g. R&D, commercial, supply chain) within a corporate environment or professional services firm environment in a similar field of expertise; in marketing & sales or price & profit consulting, or in



strategic planning, business development, project management in pharma, biotech and medical device;

- You can develop a business plan and financial plan and you are familiar with hypothesis-driven case structuring and problem-solving techniques.
- You have strong, thorough analytical skills and you like solving new issues in a practical and creative manner.
- You have strong relationship skills to offer to the team and to the customer. You have outstanding communication skills. You are fluent in either Dutch or French and you have a professional command of English.
- You are critical, curious and result focussed.
- You are attentive to detail and you are organized
- You have a strong proficiency in Excel, Microsoft, Power Point and Word

Our offer

As we are a small and fast growing consulting organization, you are involved in all aspects of our projects to achieve tangible results for our clients. Therefore we value day-to-day coaching and we provide training to assure your professional and personal growth. We offer you an entrepreneurial, warm atmosphere and a multidisciplinary team closely working together. We value creativity, exchanging ideas and a positive mind set. In addition to a competitive salary, supplemented with attractive fringe benefits, we reward our people with substantial responsibilities, interaction with senior-level professionals, live engagements and flexible working hours.

Contact

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